

5/21/84

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Manufacturing REPORT



Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

March, 1984

Manufacturers shipped 25,585 mobile/manufactured homes to retail sales locations and permanent sites during March 1984. This was essentially unchanged from the 25,580 homes shipped in March 1983.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	PERCENTAGE CHANGE		1983	1984	PERCENTAGE CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411	25,502	+0%	JAN-MAR	63,203	67,641	+7%
APRIL	25,128			JAN-APR	88,331		
MAY	26,780			JAN-MAY	115,111		
JUNE	29,536			JAN-JUNE	144,647		
JULY	23,348			JAN-JULY	167,995		
AUGUST	30,110			JAN-AUG	198,105		
SEPTEMBER	28,044			JAN-SEPT	226,149		
OCTOBER	26,839			JAN-OCT	252,988		
NOVEMBER	23,505			JAN-NOV	276,493		
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	PERCENTAGE CHANGE		1983	1984	PERCENTAGE CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721	22,199	+13%	JAN-FEB	37,504	41,989	+12%
MARCH	25,580	25,585	+0%	JAN-MAR	63,084	67,574	+7%
APRIL	25,166			JAN-APR	88,250		
MAY	26,951			JAN-MAY	115,201		
JUNE	29,484			JAN-JUNE	144,685		
JULY	23,454			JAN-JULY	168,139		
AUGUST	29,945			JAN-AUG	198,084		
SEPTEMBER	27,979			JAN-SEPT	226,063		
OCTOBER	26,712			JAN-OCT	252,775		
NOVEMBER	23,533			JAN-NOV	276,308		
DECEMBER	18,771			JAN-DEC	295,079		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1983	1984		1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%	3.1%	MARCH	730	802
APRIL	2.8%		APRIL	692	
MAY	1.9%		MAY	521	
JUNE	1.9%		JUNE	573	
JULY	2.0%		JULY	467	
AUGUST	2.1%		AUGUST	632	
SEPTEMBER	2.5%		SEPTEMBER	697	
OCTOBER	3.1%		OCTOBER	824	
NOVEMBER	3.4%		NOVEMBER	796	
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	MARCH			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
NORTHEAST	1,067	1,187	+11%	2,397	2,797	+17%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,067	1,187	+11%	2,397	2,797	+17%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,886	2,826	-2%	6,173	6,334	+3%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,283	2,144	-6%	4,965	4,881	-2%
MICHIGAN *	*	*	---	*	*	---
OHIO	240	352	+47%	493	717	+45%
WISCONSIN	363	330	-9%	715	736	+3%
WEST NORTH CENTRAL	1,404	1,151	-18%	3,422	2,982	-13%
IOWA *	*	*	---	*	*	---
KANSAS	717	485	-32%	1,773	1,252	-29%
MINNESOTA	205	239	+17%	458	588	+28%
MISSOURI	132	119	-10%	331	289	-13%
NEBRASKA	350	308	-12%	860	853	-1%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	8,099	8,803	+9%	21,301	25,123	+18%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	2,184	1,888	-14%	6,118	6,079	-1%
GEORGIA	3,506	4,038	+15%	9,166	11,188	+22%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,964	2,387	+22%	5,026	6,559	+31%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	445	490	+10%	991	1,297	+31%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	8,400	7,773	-7%	21,129	20,746	-2%
ALABAMA	2,101	1,922	-9%	5,029	4,892	-3%
ARKANSAS	329	288	-12%	836	670	-20%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	333	271	-19%	788	736	-7%
MISSISSIPPI	714	815	+14%	1,811	2,035	+12%
OKLAHOMA	113	0	NM	255	107	-58%
TENNESSEE	801	1,014	+27%	1,950	2,551	+31%
TEXAS	4,009	3,463	-14%	10,460	9,755	-7%

MOBILE/MANUFACTURED HOME PRODUCTION

	MARCH			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
MOUNTAIN	1,192	1,132	-5%	3,040	3,046	+0%
ARIZONA	660	603	-9%	1,755	1,694	-3%
COLORADO	163	96	-41%	417	267	-36%
IDAHO	369	433	+17%	868	1,085	+25%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,868	2,043	+9%	4,642	5,347	+15%
CALIFORNIA	1,083	1,306	+21%	2,786	3,552	+27%
OREGON	648	613	-5%	1,544	1,535	-1%
WASHINGTON	137	124	-9%	312	260	-17%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	495	587	+19%	1,099	1,266	+15%
TOTAL PRODUCTION	25,411	25,502	+0%	63,203	67,641	+7%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
NORTHEAST	1,265	1,478	+17%	2,647	3,228	+22%
CONNECTICUT	29	35	+21%	54	61	+13%
MAINE	121	100	-17%	190	223	+17%
MASSACHUSETTS	37	54	+46%	83	119	+43%
NEW HAMPSHIRE	54	83	+54%	141	170	+21%
NEW JERSEY	34	58	+71%	120	133	+11%
NEW YORK	398	500	+26%	788	1,072	+36%
PENNSYLVANIA	539	573	+6%	1,182	1,306	+10%
RHODE ISLAND	9	7	-22%	17	19	+12%
VERMONT	44	68	+55%	72	125	+74%

MOBILE/MANUFACTURED HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,972	1,995	+1%	4,054	4,522	+12%
ILLINOIS	383	260	-32%	786	717	-9%
INDIANA	464	474	+2%	879	978	+11%
MICHIGAN	398	466	+17%	827	1,076	+30%
OHIO	421	503	+19%	986	1,124	+14%
WISCONSIN	306	292	-5%	576	627	+9%
WEST NORTH CENTRAL	1,138	1,052	-8%	2,560	2,562	+0%
IOWA	112	81	-28%	224	180	-20%
KANSAS	289	228	-21%	672	571	-15%
MINNESOTA	95	150	+58%	246	378	+54%
MISSOURI	422	390	-8%	954	960	+1%
NEBRASKA	85	65	-24%	177	158	-11%
NORTH DAKOTA	65	58	-11%	140	131	-6%
SOUTH DAKOTA	70	80	+14%	147	184	+25%
SOUTH ATLANTIC	7,650	8,659	+13%	19,802	24,482	+24%
DELAWARE	222	223	+0%	462	557	+21%
FLORIDA	2,738	2,490	-9%	7,681	7,878	+3%
GEORGIA	1,365	1,570	+15%	3,297	4,174	+27%
MARYLAND	74	116	+57%	223	315	+41%
NORTH CAROLINA	1,528	2,126	+39%	3,949	5,846	+48%
SOUTH CAROLINA	962	1,224	+27%	2,507	3,471	+38%
VIRGINIA	494	608	+23%	1,117	1,533	+37%
WEST VIRGINIA	267	302	+13%	566	708	+25%
SOUTH CENTRAL	8,854	7,832	-12%	22,110	20,535	-7%
ALABAMA	760	910	+20%	1,865	2,298	+23%
ARKANSAS	425	583	+37%	1,066	1,353	+27%
KENTUCKY	473	465	-2%	1,002	1,098	+10%
LOUISIANA	1,139	918	-19%	2,926	2,710	-7%
MISSISSIPPI	523	507	-3%	1,186	1,332	+12%
OKLAHOMA	968	629	-35%	2,230	1,652	-26%
TENNESSEE	524	635	+21%	1,129	1,371	+21%
TEXAS	4,042	3,185	-21%	10,706	8,721	-19%
MOUNTAIN	1,958	1,801	-8%	4,983	4,895	-2%
ARIZONA	654	709	+8%	1,824	1,971	+8%
COLORADO	191	141	-26%	480	362	-25%
IDAHO	140	154	+10%	313	337	+8%
MONTANA	132	129	-2%	257	293	+14%
NEVADA	195	157	-19%	460	483	+5%
NEW MEXICO	442	357	-19%	1,131	1,054	-7%
UTAH	125	96	-23%	324	247	-24%
WYOMING	79	58	-27%	194	148	-24%
PACIFIC	1,601	1,846	+15%	4,008	4,733	+18%
CALIFORNIA	842	1,070	+27%	2,177	2,827	+30%
OREGON	209	224	+7%	478	594	+24%
WASHINGTON	550	552	+0%	1,353	1,312	-3%

MOBILE/MANUFACTURED HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
ALASKA	54	37	-31%	73	71	-3%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	899	885		2,447	2,546	
GOVT. EXPORT	189	0		400	0	
TOTAL SHIPMENTS	25,580	25,585	+0%	63,084	67,574	+7%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE- SECTION	MULTI- SECTION	TOTAL SHIPMENTS	SINGLE- SECTION	MULTI- SECTION	TOTAL PRODUCTION
NORTHEAST	2,765 86%	463 14%	3,228 100%	2,358 84%	439 16%	2,797 100%
CONNECTICUT	46	15	61	0	0	0
MAINE *	213	10	223	*	*	*
MASSACHUSETTS	76	43	119	0	0	0
NEW HAMPSHIRE *	147	23	170	*	*	*
NEW JERSEY	68	65	133	0	0	0
NEW YORK *	923	149	1,072	*	*	*
PENNSYLVANIA	1,156	150	1,306	2,358	439	2,797
RHODE ISLAND	16	3	19	0	0	0
VERMONT *	120	5	125	*	*	*
EAST NORTH CENTRAL	3,670 81%	852 19%	4,522 100%	5,219 82%	1,115 18%	6,334 100%
ILLINOIS *	566	151	717	*	*	*
INDIANA	785	193	978	3,901	980	4,881
MICHIGAN *	831	245	1,076	*	*	*
OHIO	910	214	1,124	630	87	717
WISCONSIN	578	49	627	688	48	736

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	2,088 81%	474 19%	2,562 100%	2,365 79%	617 21%	2,982 100%
IOWA *	160	20	180	*	*	*
KANSAS	419	152	571	1,035	217	1,252
MINNESOTA	326	52	378	486	102	588
MISSOURI	809	151	960	181	108	289
NEBRASKA	121	37	158	663	190	853
NORTH DAKOTA	105	26	131	0	0	0
SOUTH DAKOTA *	148	36	184	*	*	*
SOUTH ATLANTIC	15,984 65%	8,498 35%	24,482 100%	16,149 64%	8,974 36%	25,123 100%
DELAWARE	473	84	557	0	0	0
FLORIDA	3,690	4,188	7,878	2,503	3,576	6,079
GEORGIA	2,609	1,565	4,174	7,231	3,957	11,188
MARYLAND *	259	56	315	*	*	*
NORTH CAROLINA	4,593	1,253	5,846	5,149	1,410	6,559
SOUTH CAROLINA *	2,483	988	3,471	*	*	*
VIRGINIA	1,302	231	1,533	1,266	31	1,297
WEST VIRGINIA	575	133	708	0	0	0
SOUTH CENTRAL	17,520 85%	3,015 15%	20,535 100%	18,029 87%	2,717 13%	20,746 100%
ALABAMA	1,876	422	2,298	4,410	482	4,892
ARKANSAS	1,157	196	1,353	585	85	670
KENTUCKY *	896	202	1,098	*	*	*
LOUISIANA	2,542	168	2,710	682	54	736
MISSISSIPPI	1,196	136	1,332	2,010	25	2,035
OKLAHOMA	1,408	244	1,652	99	8	107
TENNESSEE	1,106	265	1,371	2,089	462	2,551
TEXAS	7,339	1,382	8,721	8,154	1,601	9,755
MOUNTAIN	2,910 59%	1,985 41%	4,895 100%	1,682 55%	1,364 45%	3,046 100%
ARIZONA	1,026	945	1,971	932	762	1,694
COLORADO	235	127	362	137	130	267
IDAHO	168	169	337	613	472	1,085
MONTANA *	194	99	293	*	*	*
NEVADA	199	284	483	0	0	0
NEW MEXICO	834	220	1,054	0	0	0
UTAH *	158	89	247	*	*	*
WYOMING *	96	52	148	*	*	*
PACIFIC	1,324 28%	3,409 72%	4,733 100%	1,524 29%	3,823 71%	5,347 100%
CALIFORNIA	651	2,176	2,827	911	2,641	3,552
OREGON	191	403	594	539	996	1,535
WASHINGTON	482	830	1,312	74	186	260

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	41	30	71	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	46,302 71%	18,726 29%	65,028 100%	47,326 71%	19,049 29%	66,375 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	1,986	560	2,546			
OTHER (CANADA)				0	0	0
STATES WITH*				940	326	1,266
TOTAL	48,288 71%	19,286 29%	67,574 100%	48,266 71%	19,375 29%	67,641 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
MARCH 1984

STATE	TOTAL SHIP- MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,185	12.9%	1	2,679	15.1%	1	506	7.3%	4
FLORIDA	2,490	10.1%	2	1,201	6.8%	3	1,289	18.6%	1
NORTH CAROLINA	2,126	8.6%	3	1,654	9.3%	2	472	6.8%	5
GEORGIA	1,570	6.4%	4	976	5.5%	4	594	8.6%	3
SOUTH CAROLINA	1,224	5.0%	5	893	5.0%	5	331	4.8%	7
CALIFORNIA	1,070	4.3%	6	245	1.4%	24	825	11.9%	2
LOUISIANA	918	3.7%	7	876	4.9%	6	42	0.6%	31
ALABAMA	910	3.7%	8	726	4.1%	7	184	2.7%	9
ARIZONA	709	2.9%	9	400	2.3%	15	309	4.5%	8
TENNESSEE	635	2.6%	10	499	2.8%	12	136	2.0%	11
OKLAHOMA	629	2.5%	11	535	3.0%	8	94	1.4%	16
VIRGINIA	608	2.5%	12	515	2.9%	9	93	1.3%	17
ARKANSAS	583	2.4%	13	513	2.9%	10	70	1.0%	21
PENNSYLVANIA	573	2.3%	14	506	2.8%	11	67	1.0%	22
WASHINGTON	552	2.2%	15	186	1.0%	27	366	5.3%	6
MISSISSIPPI	507	2.1%	16	455	2.6%	13	52	0.7%	29
OHIO	503	2.0%	17	397	2.2%	16	106	1.5%	12
NEW YORK	500	2.0%	18	440	2.5%	14	60	0.9%	25
INDIANA	474	1.9%	19	379	2.1%	18	95	1.4%	15
MICHIGAN	466	1.9%	20	361	2.0%	19	105	1.5%	13
KENTUCKY	465	1.9%	21	381	2.1%	17	84	1.2%	19
MISSOURI	390	1.6%	22	329	1.9%	20	61	0.9%	23
NEW MEXICO	357	1.4%	23	259	1.5%	22	98	1.4%	14
WEST VIRGINIA	302	1.2%	24	247	1.4%	23	55	0.8%	28
WISCONSIN	292	1.2%	25	275	1.5%	21	17	0.2%	43
ILLINOIS	260	1.1%	26	202	1.1%	25	58	0.8%	26
KANSAS	228	0.9%	27	170	1.0%	28	58	0.8%	27
OREGON	224	0.9%	28	71	0.4%	37	153	2.2%	10
DELAWARE	223	0.9%	29	191	1.1%	26	32	0.5%	32
NEVADA	157	0.6%	30	71	0.4%	36	86	1.2%	18
IDAHO	154	0.6%	31	80	0.5%	34	74	1.1%	20
MINNESOTA	150	0.6%	32	123	0.7%	29	27	0.4%	35
COLORADO	141	0.6%	33	81	0.5%	33	60	0.9%	24
MONTANA	129	0.5%	34	85	0.5%	32	44	0.6%	30
MARYLAND	116	0.5%	35	95	0.5%	30	21	0.3%	37
MAINE	100	0.4%	36	94	0.5%	31	6	0.1%	47
UTAH	96	0.4%	37	65	0.4%	40	31	0.4%	33
NEW HAMPSHIRE	83	0.3%	38	66	0.4%	38	17	0.2%	42
IOWA	81	0.3%	39	71	0.4%	35	10	0.1%	46
SOUTH DAKOTA	80	0.3%	40	62	0.3%	41	18	0.3%	41
VERMONT	68	0.3%	41	66	0.4%	39	2	0.0%	48
NEBRASKA	65	0.3%	42	47	0.3%	42	18	0.3%	40
NEW JERSEY	58	0.2%	43	29	0.2%	46	29	0.4%	34
NORTH DAKOTA	58	0.2%	44	39	0.2%	43	19	0.3%	38
WYOMING	58	0.2%	45	35	0.2%	45	23	0.3%	36
MASSACHUSETTS	54	0.2%	46	36	0.2%	44	18	0.3%	39
ALASKA	37	0.1%	47	21	0.1%	48	16	0.2%	44
CONNECTICUT	35	0.1%	48	24	0.1%	47	11	0.2%	45
RHODE ISLAND	7	0.0%	49	6	0.0%	49	1	0.0%	49
	24,700	100.0%		17,757	100.0%		6,943	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)

PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING